



SCOTLAND THE BIG PICTURE

rewriting nature's story

ENTERPRISE DEVELOPMENT MANAGER (home-based/full time)

ABOUT US

SCOTLAND: The Big Picture is a charity that supports and enables the transformational recovery of nature across Scotland. Our vision is of a vast network of rewilded land and water, where wildlife flourishes and people thrive.

We are a small but agile and progressive team that works in a spirit of collaboration with many different interest groups to increase the area of land and water committed to rewilding, to return lost or threatened species and to promote rewilding and its benefits for nature, climate and people.

Our flagship delivery mechanism for practical rewilding across Scotland is the Northwoods Rewilding Network (NRN), which enables further rewilding by working with a range of landowners, businesses and community groups.

See <https://www.scotlandbigpicture.com/northwoods> for more details.

JOB DESCRIPTION

We are seeking to appoint an Enterprise Development Manager to support our vision of rural communities flourishing in a vibrant nature-based economy. The role requires experience of nature-based business and income streams, with a particular emphasis on developing nature tourism and public engagement products. The role will support a sustainable future for the NRN, as well as contributing to the charity's wider objectives.

The right candidate will work directly with NRN land partners to develop business opportunities to complement and enable their rewilding aspirations, and develop a range of income streams to support the ongoing operation of the network.

The role is on a full-time, fixed-term basis for 18 months, with the potential for it to be extended. This is a role suiting someone ideally based in the Scottish Highlands, although consideration will be given to candidates based elsewhere in Scotland. The successful candidate will be based at home but will be required to travel regularly.

KEY DUTIES/RESPONSIBILITIES

- Working with NRN land partners and the Project Manager to explore and develop new nature-based business opportunities and expanding existing rewilding enterprises. *
- Developing direct income streams to support the Northwoods network, such as grants for rewilding actions and impact investments.
- Establishing a long-term, sustainable income plan for the network and its partners, past the 2-year development phase.
- Supporting the expansion of SCOTLAND: The Big Picture's existing range of rewilding retreats in Scotland and exploring new opportunities in the field of 'rewilding tourism'. See <https://www.scotlandbigpicture.com/rewildingscapes> for more details.

*Examples of rewilding enterprises include:

- *Nature-based travel/tourism experiences and events*
- *Wild food and rewilding branded produce*
- *Non-timber forest products*
- *Education and community engagement*
- *Breeding and leasing of conservation grazing animals*
- *Habitat restoration linked to carbon/biodiversity offsetting*

EXPERIENCE

- Education to graduate degree level or equivalent professional qualification within a relevant discipline.
- Experience of developing and/or managing a nature-based business or enterprise.
- Experience of working independently/remotely.

KEY SKILLS

Essential

- Strong understanding of the nature-based/rewilding business sector in Scotland/Europe.
- Excellent organisation, planning and information management skills.
- Entrepreneurial mindset.
- Ability to communicate confidently and build positive relationships with partners, suppliers and colleagues.
- Strong self-motivation, ability to work without close supervision, and ability to work well as an individual and as part of a team.
- Competent with IT and able to learn quickly/troubleshoot problems independently.

Desirable

- Interest in/passion for rewilding and an understanding of the social, cultural and political context of rewilding in Scotland.

TERMS AND CONDITIONS

- Remuneration: £31,250
- Home-based
- Working hours: Flexible but with a minimum of 37.5 hours/week
- Notice period: 2 months
- Probationary period: 3 months
- Holidays: 28 days or equivalent hours per annum.
- Travel expenses provided for meetings/events

TO APPLY

Applicants should email their CV and covering letter detailing relevant experience/skills and stating why you are suited to the position. Please include notice period required to present employer, if applicable.

Please send to James Nairne, Northwoods Project Manager (jamesn@scotlandbigpicture.com) by close of business on 31st May 2021. First round interviews will be conducted in early June 2021.

SCOTLAND: The Big Picture is committed to equality of opportunity for all and we make recruitment decisions by matching our business needs with the skills and experience of candidates irrespective of age, disability, gender, gender reassignment, sexual orientation, pregnancy and maternity, race, religion or belief and marriage and civil partnerships.